

PROFILE	MBA candidate with professional experience in business modeling, planning and analysis, seeking a position in which I can combine and utilize my technical and leadership skills, as well as my academic pursuits	
PROFESSIONAL EXPERIENCE	Manufinish.com <i>Project Leader (Work Study)</i>	Dumont, NJ <i>Sept. 2000-March 2001</i>
	<ul style="list-style-type: none">▪ Coordinated and managed the development of models which analyzed the effectiveness and efficiency of the organization's marketing environment▪ Worked with senior management to develop a strategy to create revenue streams through the organization's existing client base▪ Managed a team whose primary objective was to ensure that the organization's business strategy is in-line with the most current Web-based business environment▪ Lead an initiative to develop value-added services to enable the retention of the existing client base	
	Prudential Retirement Services <i>Business Analyst</i>	Newark, NJ <i>May 1999 – Present</i>
	<ul style="list-style-type: none">▪ Create and manage various business models used to forecast the multi year strategic plan of Retirement Services▪ Project and analyze of Retirement Services' key drivers and financial ratios▪ Analysis of projections of the annual plan vs. actual results▪ Perform trend and sensitivity analysis on Retirement Services' assets and operating revenues to assess business risk exposure▪ Create seasonalized sales estimates by product for planning horizons ranging from 1 to 3 years▪ Perform product sales and expense allocation analysis to determine product profitability	
	Prudential Private Asset Management Group <i>Operations Analyst</i>	Newark, NJ <i>July 1998-April 1999</i>
	<ul style="list-style-type: none">▪ Processed and analyzed trade activity for capital investments made by the Prudential Capital Group (PCC)▪ Forecasted and verified cash flows associated with my assigned investment portfolio▪ Assisted the existing client base in understanding the loan agreements and payment terms of PCG▪ Prepared and supported money movement related to bank activity and revolving lines of credit	
	<i>Portfolio Accountant</i>	<i>Sept. 1997-July 1998</i>
	<ul style="list-style-type: none">▪ Prepared and distributed monthly realized and unrealized profit/loss statements on foreign holdings and derivative instruments▪ Calculated the market values and prices of the Prudential Asia portfolio▪ Initiated a new procedure to more efficiently analyze and evaluate risk in Prudential's Asian portfolio	
SPECIAL PROJECTS	<ul style="list-style-type: none">▪ FASB/Data Clean up project▪ PAM for Privates Accounting System Implementation▪ PAM/PRISM dual test	
EDUCATION	Rutgers Graduate School of Management <i>MBA Candidate in Marketing & E-Commerce</i>	<i>May 2002</i>
	Rutgers, The State University-School of Management <i>Bachelor of Science, Finance</i>	<i>May 1997</i>
TECHNICAL PROFICIENCIES	Microsoft Excel (macros, solver and data analysis), Microsoft Word, Microsoft PowerPoint, Microsoft Access (relational databases), Microsoft FrontPage (web page design), Lotus Notes, Microsoft Works, Word Perfect Lotus 1-2-3, Pam Accounting System, Bloomberg	
VOLUNTEER ACTIVITIES	Springfield Minutemen Association <i>President</i>	Springfield, NJ <i>January 2000-Dec 2000</i>
	<ul style="list-style-type: none">▪ Developed and implemented new strategies and initiatives for marketing fundraising programs for a youth recreation program which increased revenues by 200% and created cost savings through vendor negotiations▪ Established a web based strategy for marketing and to streamline the organizations operating processes	